

US Energy Consultants

Energy insights, analysis, savings. Delivered.

CASE STUDY: THE LASALLE FOUNDATION



THE LASALLE FOUNDATION

The LaSalle Foundation, founded by LaSalle Street Church, is a not-for-profit organization that owns and manages Cornerstone Center, a five-story community services building located between the Gold Coast and Cabrini Green. Constructed in 1998, Cornerstone Center provides a safe and affordable home for many not-for-profits. Services provided in Cornerstone Center include child care, counseling services, youth programs, a creative learning program, activities for seniors, programs for high school youths and a private high school. In 1999 the Foundation was awarded the Not-For-Profit Group of the year award for its development of Cornerstone Center.

CHALLENGE

The Cornerstone Center has a primary utility account for the community and administration portions of the building and 16 smaller accounts for the individual not-for-profits that are tenants of the property. After tracking a 15-17% increase in their electricity costs annually for two years, as well as the volatile energy markets in Illinois, the LaSalle Foundation realized they needed a partner to help them meet their goals to reduce their energy costs and establish budget certainty.

But having been through competitive bid situations in the past with multiple electricity providers, and ciphering through incompatible agreements, the LaSalle Foundation was also looking for a partner that could offer valuable, unbiased advice about energy markets and contracts, while saving them valuable time. Moreover, they wanted to be paired with a reputable, stable supplier that offered timely customer service.

SOLUTION

The LaSalle Foundation turned to US Energy Consultants who analyzed and profiled an energy usage model. Through their intimate relationships with America's top energy suppliers, USEC helped the LaSalle Foundation formulate a request for proposal that detailed structure and terms of agreement, adding an element of transparency to the process and allowing for an "apples-to-apples" comparison.

The bid process resulted in the selection of Liberty Power Corporation, a leader in retail electricity and the fastest growing independent energy supplier.

RESULTS

Through Liberty Power's 12 month Fixed Price Agreement, USEC helped the LaSalle Foundation more accurately forecast its energy budget, while also reducing its price per kWh by 19.56%, over their previous year's average rate.